



DONG, Xiao (Marissa)

Partner

Tel: +86 10 8519 1718
Fax: +86 10 8519 1350
E-mail: dongx@junhe.com

Practice Areas:

Corporate and M&A
Telecom and Internet
Data Privacy, Cybersecurity and Information Law

Professional Experience

Ms. Dong is a partner in the Beijing office and specializes in the areas of foreign direct investment, mergers and acquisitions, and telecom, internet, high-tech and data privacy and information law. She represents multinationals, foreign investment enterprises, and large Chinese state-owned and private companies. In her corporate and M&A practice, Ms. Dong guides inbound investors through all stages of operation in China, from market investigation to market entry and business expansion (including incorporating PRC entities, mergers and acquisitions, business permits and applications, corporate restructuring and compliance issues). Her clients include industry leaders in manufacturing, high-tech and internet and telecommunications services and education. By supporting clients in their operations in China, Ms. Dong has not only gained substantial experience in dealing with complex commercial transactions but also a deep understanding of the law and its implementation, government policies and the business environment, which enables her to assist clients to set up sensible strategies and explore practical approaches to doing business in China.

She also advises clients on all aspects of matters involving new technology and data, with a special emphasis on information privacy (consumers, employees, and patients), data security and breaches, and international data transfers. In these businesses, she has gained an understanding of new business models and technology, such as targeted advertising, internet payments, telematics, IoT and cloud computing, so as to help clients navigate China's complex and sector-specific policy and regulatory landscape. Her clients include national and international information technology vendors, internet service providers, data brokers, retailers and distributors, and manufacturers of medical, industrial, and consumer products.

She also consults with JunHe lawyers and clients on eDiscovery strategy, data privacy and state secret law matters. Such matters are normally related to pending or threatened litigation, government investigation, internal investigation and other matters, carried out in China or overseas, relating to Chinese companies and foreign operations in China and in various industries such as manufacturing, pharmaceuticals, financial services, and professional services.

She wrote the PRC component of Mergers & Acquisitions, Global Privacy and Security Law, The Privacy, Data Protection and Cybersecurity Law Review, and is a contributing legal expert to MULTILAW's Global Data Privacy Tool. She has written several articles on mergers and acquisitions, data protection for PLC and BNA Bloomberg. She is consistently recognized as an expert in Information Technology by Who's Who Legal.

Education

LL.B., Peking University Law School

Professional Associations

Ms. Dong is a member of the All-China Bar Association.

Language Skills

Mandarin, English