



## XU, Yicong

Partner

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Practice Areas:

**Corporate and M&A**  
**Private Equity/Venture Capital**  
**Banking and Finance**

### Professional Experience

Ms. Xu joined JunHe in 2002 and has been practicing in Beijing. Prior to her joining JunHe, Ms. Xu worked at the headquarters of Toshiba China focusing on various legal matters relating to Toshiba Group's investment projects in China and relevant dispute resolutions.

Since her joining JunHe, Ms. Xu has provided legal services to many Chinese and foreign enterprises and has accumulated vast experience in the fields of foreign investment, M&A, reorganization, private equity investment, finance and debenture restructuring. Her services cover such industries as automobiles, medical, iron and steel, funds, infrastructure and finance.

### Education

LL.B, Peking University Law School, 1999.

### Professional Associations

Ms. Xu was qualified as a Chinese lawyer in 2002 and is currently a member of the All-China Bar Association.

### Language Skills

Fluent in Japanese and Mandarin

### Representative Cases in Corporate and M&A

Provided legal services to a world leading commercial vehicle manufacturer for reorganization of its business in China, including analysis of industrial policies, assessment of transaction plans, legal due diligence, drafting of transaction documents, participation in contract negotiations and assistance in information disclosure by public listed companies. The said reorganization last for more than ten years including establishment of a new engine joint venture, a new sales company and a special vehicle manufacturing enterprise, withdrawal from an automobile vehicle project, reorganization of the parts and components business, partial take-over of H shares, reorganization of major assets of A Share company and recall of automobile vehicles (which was the first case of recall of commercial vehicles in China).

Provided legal services to a Chinese well-known automobile manufacturer for internal reorganization of its whole vehicle business, including legal due diligence, analysis of industrial policies, assessment of reorganization plans, drafting of transaction documents and assistance in information disclosure by public listed companies.

Provided legal services to a world leading iron and steel enterprise for its investment in and establishment of an automobile vehicle plate joint venture project with a total amount of investment being RMB6.5 billion, including assisting client to finalize the transaction structure, legal due diligence, drafting of transaction documents, participation in contract negotiations and assistance in closing of the transaction.

Provided legal services to a Chinese leading airport management group in its transfer of airport ownership to a local government, including finalizing the transaction structure, drafting of transaction documents, participation in contract negotiations and assistance in securing various approvals and handling ownership transfer formalities.

### Representative Cases in Private Equity/Venture Capital

Provided legal services to a consortium consisting of Chinese and foreign investors in its participation in the reorganization of a State-owned enterprise through an equity exchange, including finalizing the transaction structure, legal due diligence, drafting of transaction documents, participation in contract negotiations and assistance in consequential closing. This project was the first case in the South-western part of China where a State-owned enterprise implemented its capital increase through an equity exchange.

Provided legal services to an industry leading private equity fund in its participation in reorganization and reformation of several hospitals, including legal due diligence, formulating assets stripping plan, employee reallocation plan, reorganization plan and at-equity-exchange transaction plan, communicating with various government authorities regarding the reorganization arrangement, drafting of transaction documents, participation in contract negotiations and assistance in closing.

Provided legal services to an industry leading private equity fund in its investment in various pharmaceutical enterprises and medical instrument enterprises, including finalizing the transaction structure, legal due diligence, drafting of transaction documents, participation in contract negotiations and assistance in consequential closing.

### Representative Cases in Banking and Finance

Provided legal services to a bank consortium consisting of 13 banks in its extension of a USD600 million consortium loan to a chip enterprise, including coordinating among member banks, drafting of transaction documents, participation in contract negotiations and assistance in securing registration of security created for such loan.

Provided legal services to the creditors committee consisting of various Chinese banks in the global debt restructuring of an international paper-making group, including investigations of creditor's rights and debts, legal assessment of various debt repayment plans, negotiations with international creditors regarding debt restructuring of the Chinese enterprise, assistance in drafting the restructuring plan and participation in restructuring negotiations.

Provided legal services to an industry leading private equity fund in its participation in the bankruptcy and liquidation procedures of marine museum through "alive" auction (i.e. the bankrupted enterprise continuing to operate during the course of auction), including legal due diligence, assessment of the bankruptcy and liquidation plan, preparing the solution to historic problems, formulating arrangement for the transition period and negotiation with bankruptcy administrator.