

Practice

They (JunHe) are proficient in investment funds. There are various investment fund products in China and investors' needs are different. JunHe is very professional in meeting different needs and drafting documents.

-Chambers Asia-Pacific

# Investment Funds

As a leader in the field of RMB and USD funds, JunHe has been deeply involved in the legal service of funds for more than 20 years and has participated in many innovative and classic projects. JunHe has rich experience in designing investment and operation structures for various types of funds, drafting programs and operational legal documents, and negotiating with institutional investors. We are committed to providing a full range of legal services to different types of fund clients, including well-known private equity firms, market-based fund of funds, secondary funds, government-guided funds, financial institutions, SOEs and private enterprises, listed companies, industrial capital and family offices.

In 2022 and 2023, JunHe was awarded the "Best Legal Advisor in China's VC/PE Fund Investment" by The Zero2IPO Research Center .

### Our Team

Our fund team is comprised of more than 30 partners and associates. Our fund team is able to respond to clients' needs quickly and efficiently and provides professional legal advice and solutions concerning the establishment and registration of managers, the establishment and fundraising of a fund and the day-to-day operations and exit of a fund. Our team members have experience in providing legal services through the complete life cycle of various types of funds, making us one of the few legal service teams in the market with first-hand experience in designing management team incentives, resolving fund-related disputes, handling defaulting investors, or liquidating or restructuring funds.

#### **Practice Area**

JunHe provides comprehensive, one-stop legal services for the establishment, fundraising, investment, operation, exit and liquidation of various types of RMB and USD funds, including VC funds, PE funds, M&A funds, Fund of Funds, S funds (secondary funds), industrial funds, QFLP, and QDLP.

Our service covers the following areas:

- Advising on the establishment of private equity funds, including structuring, the registration of fund managers, the drafting and negotiation of fund documents, filing of funds, tax planning, anti-monopoly filing and policy-related consultation;
- Advising on investments in private equity funds (including investments in Primary and Secondary shares) by investors (LPs);
- · Representing purchasers, sellers or GPs in connection with fund restructuring;
- Advising on project investment, disposal and exit of private equity funds;
- Advising on the design of co-investment and incentive mechanisms for team members of private equity funds;
- Providing advisory services related to compliance and policy on the day-to-day operations of private equity funds;
- Advising on the liquidation of private equity funds;
- Advising on the resolution of disputes and conflicts (at both the fund and project level) in relation to private equity funds.

JunHe, founded in Beijing in 1989, is one of the first private partnership law firms in China. Since its establishment, JunHe has grown to be a large and recognized Chinese law firm. The firm has fifteen offices around the world and a team comprised of more than a thousand professionals.



JunHe has leading management and service capabilities in fund-related areas such as the establishment of funds, the registration of managers, fundraising and FOF investment. Our business logic matches the actual needs of our clients, enabling us to provide fast, efficient and professional responses to their needs and provide excellent legal opinions and solutions. JunHe also specializes in advising on the operation of private equity funds and the management of IPO-related matters. The team also has strong overall capabilities in verification and review.

—The Legal 500

#### **Selected Deals**

#### Assisted NRL Capital in their S Restructuring Deal with SB China

JunHe assisted NRL Capital in the establishment of a restructuring and continuation fund jointly with SB China. This fund completed its investment by purchasing three high-quality projects from the fund under the management of SB China. As the specific conditions of each underlying project were different, the parties formulated the investment plan and the profit and loss distribution mechanism for each project respectively. Given the characteristics of the restructuring and continuation fund, this deal also required responding and solving the concerns and demands raised by the investors of the fund under the management of SB China (as the seller and the original shareholder of the underlying projects). As the legal advisor of NRL Capital, JunHe balanced the commercial demands of all parties to the deal, and with its rich project experience, assisted the client in designing and optimizing the transaction scheme, carried out targeted legal due diligence on the fund, manager and underlying projects, assisted the client in negotiating with the relevant transaction parties and drafted a full set of legal documents in connection with this deal. JunHe ultimately helped the client to successfully complete the closing of this deal within a short period of time.

## Assisted Broad Vision Funds in Raising Multiple RMB Funds and Completing Several other Representative Equity and Fund Investment Projects

JunHe assisted Broad Vision Funds in the preparation, establishment and fundraising of its Direct Investment Fund II, S Multi-Strategy Fund, Liangxi Science and Innovation Industry Investment FoF, Liangxi Science and Technology Innovation FoF II, Liangxi Digital Industry Fund and other case funds. JunHe assisted in the subsequent closing and the secondary transactions with respect to multiple funds under management. In these projects, they assisted the client to design and optimize the fund structure, drafted a full set of legal documents and negotiated with various types of fund investors such as government-guided funds, insurance funds, and listed companies. JunHe also assisted in the closing of the funds and completed the fund filings with the AMAC. JunHe assisted Broad Vision Funds in raising over RMB 15 billion. They also assisted the funds under management of Broad Vision Funds in completing many equity investment and fund investment transactions (including primary and secondary transactions). In these projects, JunHe provided Broad Vision Funds with full-process legal services including due diligence, transaction document drafting, negotiation, and assistance in the signing and closing.

### Assisted the National SME Development Fund in the Establishment of Several Sub-Funds

JunHe assisted the National SME Development Fund in the selection of managers for several batches of sub-funds, investing in sub-fund managers including CowinCapital, Costone Asset Management, Lenovo Capital, Fosun RZ Capital, Puhua Capital, Vision Plus Capital, Matrix Partners, IDG Capital, THG Ventures, FG Venture, QF Capital and other market leaders. The National SME Development Fund is a national investment fund established in accordance with the requirements of the SME Promotion Law, which is designed to give full play to the leverage and multiplier effect of central financial funds to attract non-government investments and jointly expand the size of equity investment in SMEs, to support the real economy and promote innovation and entrepreneurship. As the legal advisor of the National SME Development Fund, we assisted the client in conducting legal due diligence, drafting and revising a full set of legal documents for the establishment of the fund, negotiating with sub-fund managers, assisting in the closing and filing of the fund, and assisting in the post-investment inspection and performance assessment.

# Assisted SenseTime in Obtaining the First Pilot Qualification after the Launch of the Beijing QFLP Pilot Policy

JunHe assisted Beijing Guoxiang Shangheng Private Fund Management Co., Ltd. ("GXSH"), a wholly owned subsidiary of SenseTime, in obtaining the first pilot qualification of QFLP fund manager within two months following the launch of the Beijing QFLP Pilot Policy and completed the initial closing and filing of QFLP fund at the end of the same year. In this project, JunHe assisted the client in preparing a full set of pilot program application materials, issued legal opinions regarding the pilot program application and registration with the AMAC as fund manager, drafted a full set of legal documents for the fund establishment, assisted the client in negotiations with the fund investors, and assisted with the closing and filing of the fund. Upon the establishment of the QFLP fund, JunHe also assisted GXSH in completing several high-profile investment transactions.

Deals of the Year - Formation of China National Integrated Circuit Industry Investment Fund (Phase II) 2019

China Business Law Deals of the Year

JunHe was one of the first domestic law firms to be approved to advise on securities and capital markets and has placed this practice area at the core of the firm's growth and development. Throughout the years, JunHe has helped companies from diverse industries, countries and business stages to raise capital and achieve their corporate goals. Our clients benefit from our extensive knowledge of the legal framework and the practical realities of raising capital in China and overseas.