



# HE, Kan (Daniel)

Partner

## **Professional Experience**

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Practice Areas:

Corporate and M&A Foreign Direct Investment Regulatory Compliance

Daniel He embarked on his legal career at JunHe in 2003. Since then, Daniel has had the privilege of representing numerous multinational corporations, including many from the Fortune 500, across a broad spectrum of industries. His work spans merger and acquisition projects, joint venture transactions, and strategic investment initiatives.

In 2012, Daniel enriched his professional experience with a stint as a visiting attorney at Wachtell, Lipton, Rosen & Katz. Daniel has been distinguished by the PRC Ministry of Justice as one of the top 1000 lawyers specializing in foreign-related legal matters. His achievements in the corporate/M&A legal sector have been recognized with a series of accolades:

- 2021-2025: Chambers Global and The Legal 500 Asia Pacific
- 2024: The sale of McDonald's China stake was recognized as one of the Deals of the Year in the PE/VC sector by the China Business Law Journal
- 2022: Who's Who Legal and Thomson Reuters
- 2020: The Legal 500 Asia-Pacific
- 2019: IFLR Asia Award for M&A Deal of the Year and the China Law & Practice Award for M&A Deal of the Year *Diageo's acquisition of Swellfun*
- 2018: ALB China's Top 15 M&A Lawyers, the IFLR Asia Award for Private Equity Deal of the Year and the ALB Award for M&A Deal of the Year – CITIC and Carlyle's acquisition of McDonald's operations in China

Beyond his M&A expertise, Daniel also serves as China counsel to a diverse roster of distinguished corporations and non-governmental organizations. He offers strategic counsel on a wide range of corporate and regulatory compliance matters. His particular proficiency lies in steering clients through the most complex and critical regulatory issues, showcasing his deep understanding and ability to effectively navigate China's increasingly intricate legal landscape.

Since 2018, Daniel has been appointed as an adjunct professor for LL.M. students at Shanghai University of Finance & Economics. In addition, since 2021, he has been a mentor for LL.M. students at East China University of Political Science and Law.

### Education

LL.M., Columbia University, U.S. LL.B. and LL.M., Shanghai University of Finance & Economics, China

# **Professional Associations**

Member of the All-China Bar Association

## Language Skills

Fluent in English and Mandarin



#### **Representative Cases**

Carlyle's divestiture of its entire 28% stake in McDonald's operations across Mainland China, Hong Kong, and Macau to McDonald's Corporation

JCET's US\$624 million acquisition of a majority stake in Western Digital's Chinese Subsidiary

The US\$1.08 billion divestment by A.P. Moller – Maersk of its manufacturer of refrigerated containers to CIMC

The US\$1.08 billion sale of Samsung Display's 8.5generation LCD production lines in China to CSOT and Samsung Display's strategic investment in CSOT

The US\$2.08 billion acquisition of the McDonald's operations in Mainland China and Hong Kong and negotiation of a 20-year master franchise agreement — the largest McDonald's franchise in the world — which represented major changes to McDonald's strategy and key business model for its China operations

Acquisition by Sonova (listed on the Swiss Exchange) of Hysound group, one of the leading nationwide chains of audiological care clinics in China

Acting as a PRC law expert for a high net worth individual in a shareholder dispute concerning a stake in a major cryptocurrency exchange business

The RMB6.08 billion acquisition of shares in Swellfun, an A-share listed company, through a partial tender offer by Diageo

Joyson Safety System's establishment of new onshore platform and RMB2.5 billion equity financing by strategic investors

McDonald's China's RMB1.5 billion greenfield logistic park project in Hubei province

The RMB1.24 billion global divestment by DuPont of its Solamet business to Jiangsu Suote

Restructuring and separation of the China businesses and entities of DowDuPont post the merger of U.S. industrial giants Dow and DuPont, which was one of the most important transactions during their long history of doing business in China DuPont's separation of Nutrition & Biosciences business in China through split-off and merger of the business with International Flavors & Fragrances

Separation and restructuring of Philips Lighting business in China, which was one of the most important transactions that has been undertaken during Royal Philips' long history of doing business in China

Restructuring of a joint venture between Joyson Safety Systems, a global leader in mobility safety, and Yanfeng, a major SOE and auto parts manufacturer

Acquisition by Vanke of interest in Banyan Tree- branded hotels and assets in China and formation of a strategic joint venture between Vanke and Banyan Tree, which represented a major expansion of Vanke's business into commercial properties and hotel operations

Formation of two joint venture companies between Johnson Controls and BAIC Group engaging in the manufacturing and sale of automobile storage batteries and with a total investment of approximately US\$350 million

Rounds of equity financing of Winit, a leading logistic service provider focusing on the cross-border Ecommerce industry, introducing eBay as its strategic investor and private equity investors

Acquisition by Littelfuse of TE Connectivity's Circuit Protection Devices business in China

Acquisition by CBRE of Johnson Controls' Global Workplace Solutions assets and business in China

Acquisition by Visteon of Johnson Controls' automotive electronics assets and business in China

Acquisition by Beckman Coulter (a subsidiary of Danaher) of Xitogen Technologies

Acquisition by Damco (a part of A.P. Moller – Maersk) of NTS, a leading freight forwarder in China

Damco's sale and lease-back of a large logistic property of more than 200 thousand square meters in Shanghai

Take-back by Tommy Hilfiger of Chinese business from franchisees