

They (JunHe) are very well prepared and efficient throughout.

—Chambers Asia-Pacific

## Haikou Office

JunHe, founded in Beijing in 1989, is one of the first private partnership law firms in China. Since its establishment, JunHe has grown to be a large and recognized Chinese law firm. The firm has fifteen offices around the world and a team comprised of more than a thousand professionals.

JunHe's Haikou office was established in 1992 and was the first satellite office of the group. In conjunction with our Guangzhou, Shenzhen, and Hong Kong offices, the Haikou office is part of a comprehensive network dedicated to the unique needs of South China. In early 2021, JunHe set up the Hainan Free Trade Port team, which coordinates and integrates the resources of several offices and practice areas to provide efficient, all-in-one systems to support the investment and operations of our clients from various industries. The attorneys in the Haikou office have vast professional experience in their fields and are accustomed to the specific legal requirements and customers' needs in the Hainan Free Trade Port.

### Our Team

The Haikou office consists of partners with years of local experience and a comprehensive understanding of the legal service market in the Hainan Free Trade Port, our legal professionals are very familiar with the culture on Hainan Island. They have accumulated vast professional knowledge in their respective fields, providing thorough legal services widely recognized by both domestic and foreign clients.

JunHe's attorneys based in Haikou are graduates of top tier universities and combine a deep understanding of legal theory with real world experience in a wide array of fields, including corporate practice, mergers and acquisitions, real estate, securities and dispute resolution.

### Core Areas of Practice

- **Corporate:** the establishment of various companies and enterprises and other relevant legal services.
- **Mergers and Acquisitions:** due diligence, transaction structuring, transaction documents drafting and negotiation.
- **Real estate:** development, construction, acquisitions, leases and financing in respect of real estate projects.
- **Securities:** issuing and listing of stock, issuance and listing of bonds, assets reorganization of listed companies and daily compliance of overseas and domestic listed companies.
- **Dispute resolution:** resolving civil and commercial litigation and arbitration cases.

### One-Stop Legal Service

JunHe represents clients in a wide range of projects that often call for expertise in various legal fields. Drawing on an extensive network of experts in all disciplines, our clients benefit from JunHe's management system that can deliver a comprehensive solution to any legal matter.

### Market Leader

In Hainan, there have only ever been two H-share companies listed on the main board of the Stock Exchange of Hong Kong Limited (SEHK). JunHe assisted both companies during their H-share IPOs and provided them with long-term advisory and project-based special legal services.

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The team (JunHe) delivers in a timely manner as the client faces time pressure.

—Chambers Asia-Pacific

**China (PRC Firms) Client Service Award**  
2022

*Chambers Asia Pacific & Greater China Region Awards*

**Debt Market Deal of the Year: South China & Central China - China Construction Bank's Issuance of USD 1 billion Green Bond and CNH 2 billion Blue Bond**  
2024

**Free-Trade Zone Law Firm of the Year - South China & Central China**  
2023

**International Trade Law Firm of the Year - South China & Central China**  
2022

**Equity Market Deal of the Year: South China & Central China - XPeng Inc.'s Main Board Listing on the Hong Kong Stock Exchange**  
2022

*ALB China Regional Law Awards: South China & Central China*

**China Law Firm of the Year**  
2024, 2023, 2022, 2021, 2019, 2018, 2017  
*Lexology Index*

**Golden League**  
2024, 2023, 2022, 2021, 2020  
*China Business Law Awards*

**Best Overall Law Firms - Haikou**  
2023, 2022

*Regional Awards of China Business Law Awards*

**East Coastal China Law Firm of the Year - Non-local**  
2021

**Free-Trade Zone Law Firm of the Year - The Coastal Areas**  
2021

**Employment Law Firm of the Year: The Coastal Areas - Non-local**  
2021

**Deal of the Year: The Coastal Areas and Equity Market Deal of the Year: The Coastal Areas - BYD's HKD \$30 Billion H-shares Placement**  
2021

*ALB China Regional Law Awards: The Coastal Areas*

**Best Asian Law Firm (Gold Award)**  
2023

**Best Chinese Law Firm of the Year (Gold Award)**  
2019, 2017, 2016, 2015, 2013, 2012

*International Legal Alliance Summit & Awards*

**Best Referring Firm (501+ lawyers)**  
2024  
*Multilaw Awards*

**Recent Representative Cases**

**The Conversion of Unlisted Foreign-invested Shares of a H-Share Listed Company into H Shares for Full Circulation**

JunHe provided advice on an overseas company's application for converting about 25 million unlisted foreign-invested shares held by it in an H-share listed company into H shares for full circulation. We advised on the full circulation of H-shares and assisted the H-share listed company to amend the articles of association for the purpose of implementing the full circulation of H-shares, drafted and modified the board of directors' documents and filing documents for the full circulation of H shares, and issued legal opinions. After approval by the China Securities Regulatory Commission and going through the relevant procedures of the Hong Kong Stock Exchange, the 25 million unlisted foreign-invested shares held by the overseas company were converted into H shares and were listed and traded on the Hong Kong Stock Exchange at the end of December 2022.

**Acquisition of an A-Share Listed Company by a Hainan-based SOE**

JunHe provided a full range of legal services to a Hainan based state-owned enterprise during its acquisition of 27.12% of the shares of a company listed on the Shenzhen Stock Exchange, with a transaction value of approximately RMB 1.281 billion. The legal services provided included conducting legal due diligence, negotiating, drafting and revising the transaction documents, issuing legal opinions, assisting with the application for SASAC's approval and the declaration of Concentration of Undertakings for antitrust review. It is the first case in which an A-share listed company was acquired by a local state-owned company. Upon completion of the acquisition, JunHe was also engaged as the annual legal counsel of the A-share listed company, and continued to serve as the issuer's lawyer to assist the company throughout its private offering of A-shares.

**Acquisition of a Leading Enterprise in the Domestic Asphalt Supply Chain Integration Industry by a Hainan-based SOE**

JunHe acted as special legal counsel to the purchaser in the acquisition of a leading enterprise in the domestic asphalt industry supply chain integration service industry. The target company specializes in asphalt material sales, warehousing, processing, research and development and technical services. The business was acquired by a Hainan based state-owned enterprise and JunHe provided high-quality, rigorous and efficient legal services for the purchaser. JunHe's team undertook legal due diligence on the target company, participated in the demonstration of the transaction plan, drafted and negotiated the transaction documents, and reported and communicated with the State-owned Assets Supervision and Administration Commission and the other approval authorities. JunHe also handled the declaration of the concentration of undertakings and assisted in the closing.

**Represented a defendant in a contract dispute case brought by an asset management company against multiple defendants and won a comprehensive victory**

The plaintiff in this case was an asset management company and they brought a contract dispute case against ten defendants to the Haikou Intermediate People's Court. The case required the defendants to repay and bear joint and several liability for repayment of the debt principal, capital occupation fees, and liquidated damages totaling approximately RMB 200 million. JunHe represented one of the defendants who had been sued to assume the joint and several liability for repayment. The Haikou Intermediate People's Court eventually ruled to dismiss the plaintiff's claims against the defendant that JunHe represented and ordered the remaining nine defendants to bear the corresponding liability.

**Represented and provided all-round legal services to a company in Shanghai with respect to the trial, mediation, enforcement, and other stages of litigation, in a dispute over a private loan between itself and two debtors i.e. two companies in Hainan and their actual controllers**

A company in Shanghai initiated a lawsuit in the Sanya Municipal Intermediate People's Court against its debtors, i.e. two companies in Hainan and their actual controllers, in a dispute over a private loan of approximately RMB 47 million. JunHe reviewed the relevant documents, conducted legal research, designed and optimized the lawsuit strategies as well as undertaking property preservation measures. A successful mediation agreement with respect to the repayment of the principal and interest on the loan by the debtors was entered into as administered by the court within a short timeframe. The auction and sale of the enforced property was fully implemented, and the company recovered the principal and interest on the loan.