



JunHe are reputed and clients recognise them.

—Chambers Asia-Pacific

## General Legal Counsel Services

Since the 1990s, JunHe has been providing general legal counsel services to various foreign investors for their investments in China and the foreign-invested enterprises established by such foreign investors in China. A great amount of JunHe's clients maintain cooperation relationships with JunHe for over a decade. Thanks to JunHe's over twenty years' experience in serving foreign enterprises and foreign-invested enterprises, JunHe has a high reputation and prestige for its foreign investment services, which include general legal counsel services.

In addition to foreign enterprises and foreign-invested enterprises, JunHe also provides general legal counsel services to various kinds of enterprises (including state-owned enterprises and private enterprises) and individuals.

JunHe's general legal counsel services team consists of various partners and professional lawyers from JunHe's domestic and overseas offices worldwide, among which a great number have gained overseas study and work experiences. This ensures our lawyers' ability to work both in Chinese and English, and enables our team to have a deeper understanding to clients' inquiries and to be able to propose optimum solutions based on the clients' practical needs.

**Our general legal counsel services mainly include the following aspects:**

- Advising on legal and compliance issues in respect to clients' daily operation;
- Drafting, reviewing and revising daily business operation contracts, including business cooperation agreements, distribution agreements, purchase contracts, sales contracts, service contracts, confidentiality agreements, license agreements and other legal documents;
- Analyzing and answering questions in respect to various legal issues concerning intellectual property rights, labor laws, tax and environmental protection which occur in the business operation of foreign-invested enterprises, and assisting clients in handling general disputes over labor and personnel matters;
- Assisting clients in handling disputes and controversies prior to litigation and arbitration, and representing clients in issuing attorney letters, demand letters and other documents to third parties;

JunHe, founded in Beijing in 1989, is one of the first private partnership law firms in China. Since its establishment, JunHe has grown to be a large and recognized Chinese law firm. The firm has twelve offices around the world and a team comprised of more than a thousand professionals.



## They (JunHe) have a strong client-oriented approach.

—Chambers Asia-Pacific

- Assisting clients in improving various internal rules and policies;
- Participating in project planning, scheme designing and commercial negotiations, as well as providing procedural assistance and services for clients' major business activities;
- Providing legal witness services for clients' important civil and commercial activities;
- Assisting clients in the crisis management;
- Providing legal comments and trainings with respect to the clients concerned legal hotspots; and
- Providing up-to-date information on changes in Chinese laws, regulations and policies.

### Selected Deals

#### General Legal Counsel Service for Volvo

JunHe has cooperated with Volvo for almost ten years and has provided comprehensive legal services for its operation and development in China. Such services include drafting, reviewing and revising various contracts for the daily operation of Volvo, providing opinions on various compliance projects, and assisting Volvo in handling various product quality and labor disputes.

#### General Legal Counsel Service for Burberry

JunHe has provided general legal counsel services for Burberry since 2007, and provided full legal supports for its entry into the Chinese market. During the last 11 years, JunHe has reviewed large numbers of legal documents for Burberry, including property lease agreements, cooperation agreements, investment agreements and store fit-out contracts, and has provided advices in respect to legal issues relating to Burberry's operation and compliance.

#### General Legal Counsel Service for Johnson & Johnson Medical

For over 12 years, JunHe has provided comprehensive general legal counsel services to Johnson & Johnson Medical for its operation and development in China. JunHe has been involved in providing comprehensive legal services for Johnson & Johnson Medical's reorganization, merger and division, and in drafting, reviewing and revising various business operation contracts. In addition, JunHe has assisted Johnson & Johnson Medical in carrying out its internal investigations, provided legal advices on its compliance issues and dispute resolution matters, as well as legal trainings and external counsel supports.

#### General Legal Counsel Service for Bosch China

JunHe has been providing general legal counsel services for Bosch China for years, which includes issuing legal opinions in respect to the telecommunications, compliance and other relevant licenses relating to its products and business, and drafting, reviewing and revising various daily operation contracts.

Corporate Law Firm of the Year

2020

Chambers China Awards

China M&A Firm of the Year

2023

IFLR Asia-Pacific Awards

Corporate and M&A Firm of the Year

2020

Asialaw Awards

Law Firms of the Year -  
M&A (Outbound)

2022, 2021, 2020

Law Firms of the Year - M&A  
(Inbound & Domestic)

2021, 2020

Law Firms of the Year - M&A

2019, 2018, 2016, 2014, 2013

China Business Law Awards

A Corporate and M&A  
Law Firm of the Year - China

2022

In-House Community

A full-service commercial law firm, JunHe has placed Corporate/M&A law at the core of its practice and development since our establishment. Starting in the 1990s with the wave of foreign investment, growing in the era of reforms with the testing of pilot investment models and now becoming a helping hand for Chinese enterprises in overseas investment and international strategy, our Corporate/M&A practice mirrors the success of China's economic boom.