



## CAI, Jing (Cathy)

Partner

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Practice Areas:

**Corporate and M&A**  
**Capital Market**

### Professional Experience

Ms. Cai joined JunHe LLP in January 2011 and is now a partner in the firm's Corporate/M&A practice group. She has been practicing at JunHe's Shanghai office for nearly 15 years. Admitted to practice law in both the People's Republic of China and the State of New York, USA, Ms. Cai specializes in corporate mergers & acquisitions, investment and financing, corporate overseas expansion, and legal matters pertaining to the digital and intelligent economy.

Ms. Cai has extensive experience in providing legal services to multinational corporations, international investment banks, funds, Chinese companies, and listed companies in various cross-border strategic M&A transactions, domestic and overseas investments, joint ventures, and outbound projects. She excels at crafting practical and efficient strategic solutions for clients in complex and innovative transactions and provides ongoing support for their regulatory compliance frameworks. In the realm of overseas expansion, she is adept at coordinating and managing foreign counsel teams to assist clients in completing greenfield investments and M&A transactions across various jurisdictions, including without limitation the United States, Europe, and the Middle East. Particularly for expansion into the Middle East, Ms. Cai's deep familiarity with Arab culture, legal frameworks, and the business-political environment enables her to deliver effective, integrated solutions for clients.

Ms. Cai's clients span a wide range of industries. In recent years, she has developed a strong focus on and substantial experience in various high-tech sectors, including without limitation pharmaceuticals, healthcare technology, artificial intelligence, Web 3.0, blockchain, and e-gaming. Her work for numerous industry leaders in these fields spans M&A, financing, overseas expansion, and general operations, encompassing legal advisory services, deal structuring, due diligence, drafting and negotiation of transactional documents, and the establishment of compliance and regulatory systems.

Ms. Cai's expertise has been recognized by the prestigious legal ranking guide The Legal 500, which has recommended her as a notable lawyer. She also serves as an Adjunct Lecturer for postgraduate courses at the Fudan University School of Law.

Her extensive transactional experience across multiple sectors, understanding of diverse legal jurisdictions and markets, coupled with her fluency in both English and Mandarin, makes Ms. Cai a highly sought-after lawyer for handling complex M&A transactions and facilitating corporate global expansion strategies.

### Education

LL.M., Washington University in St. Louis, 2010  
 LL.B., Fudan University, 2009

### Professional Associations

Member of the All-China Bar Association  
 Member of the New York Bar Association

### Language Skills

English and Mandarin